

## HALYARD\* Surgical and Infection Prevention (S&IP) Transition to O&M Halyard, Inc. Frequently Asked Questions

### GENERAL INFORMATION

1. Who is purchasing the S&IP product portfolio from Halyard Health?

**On May 1, 2018, the transaction of the sale of the S&IP business to Owens & Minor (O&M) was finalised.**

**As part of the transaction, the HALYARD\* brand was also purchased.**

2. When will the sale of the S&IP product portfolio to Owens & Minor be effective?

**May 1, 2018 will be the first day that Halyard S&IP and Medical Device Products will be operating as two distinct businesses. The transition will take place in multiple phases between now and into 2019 (specific dates of these phases to be communicated). Upon the close of the sale, O&M and Halyard will be handling business on shared systems, and you will continue to work with us as usual during the first phase.**

### PRODUCT INFORMATION

3. Which product categories are included in the sale to Owens & Minor?

#### **Surgical Solutions**

- Sterilisation Solutions
- Surgical Gowns
- Surgical Drapes, Packs and Equipment Covers
- Surgical Accessories

#### **Infection Prevention**

- Medical Exam Gloves
- Protective Apparel
- Facial and Respiratory Protection
- Patient Care
- PPE Dispensers
- Arm board Covers and Tourniquet Covers

**Halyard Medical Device Products in the areas of Acute Pain, Interventional Pain, Respiratory Health, Digestive Health and IV Therapy are not Included in the sale to Owens & Minor.**

**For the full portfolio, please continue to work with your current Representatives and ordering process.**

4. Will any products be discontinued as part of integration?

**No. There are no planned product discontinuations at this time. Any future changes and/or discontinuations will be communicated.**

5. Will code numbers change?

**No. Product code numbers will remain the same.**

6. How are product registrations impacted?

**In the coming months, we will communicate the transition timeline and coordinate the submissions of corresponding product registrations. We are committed to a transition without interruption in product availability.**

## PACKAGING INFORMATION

7. Will my Halyard Packaging change?  
**There will be no changes to HALYARD\* branded packaging.**
8. Will product names change?  
**No. As part of the sale, Owens & Minor has also purchased the HALYARD\* brand. The Medical Device company plans to adopt a new name in early summer, 2018.**

## SALES REPRESENTATION

9. Will my sales representative change?  
**No. You will continue to work with your current Halyard S&IP Sales Representative and your current O&M Representatives. For Halyard Medical Device Products in the areas of Acute Pain, Interventional Pain, Digestive Health, Respiratory Health and IV Therapy, please continue to work with your current Halyard Medical Device Representative.**

## ORDERING AND SHIPPING INFORMATION

10. Do I continue to buy S&IP and Medical Device products on one purchase order?  
**Yes. There will be no change to the order placement process during the first phase of the divestiture.**
11. Will there be changes to the ordering process or contacts with Halyard?  
**No. During the first phase of the divestiture, there will be NO change to the current order placement process for Halyard products: orders from Halyard's full product portfolio will continue to be placed on one purchase order.  
Halyard will continue to accept orders via fax, email and EDI (GHX).**
12. Will there be any change to the shipment of purchase orders?  
**If shipped from our US warehouse, Yes, S&IP and Medical Device products will be shipped separately. Each shipment will contain a BOL/packing list referencing the purchase order. S&IP shipping documents will reference O&M Halyard, Inc. or O&M International as the supplier. Medical Device shipping documents will reference Halyard Health Global Sales as the supplier.  
If shipped from our EMEA warehouses, no.**
13. Should a new vendor number/ID be developed for the S&IP product portfolio?  
**Not at this time. During the first phase of the divestiture, there will be NO change to the current order placement process for Halyard products: orders from Halyard's full product portfolio will continue to be placed on one purchase order. Once systems are developed and in place, a follow up communication will be provided detailing the changes required for order entry and timing.**

### INVOICING AND PAYMENT INFORMATION

14. Will multiple invoices be sent for one purchase order of combined S&IP and Medical Device products?

**If shipped from our US warehouse, Yes, as is the case today, each shipment will be invoiced separately. S&IP products will be invoiced from O&M Halyard, Inc. or O&M International and Medical Device products will be invoiced from Halyard.**

**If shipped from our EMEA warehouses, no.**

15. Are there any changes to how I pay invoices?

**No change.**

### OTHER TRANSACTIONAL INFORMATION

16. Will there be a blackout period during the transition?

**No. Since there will be no change to the current order placement process, there is no need for a blackout period.**

17. Additionally, during the first phase of the divestiture, there will be **no changes** in following areas:

- **Pricing**
- **Terms and Conditions**
- **Customer numbers(s)**
- **SKU/product numbers**
- **Packaging**
- **Sales representatives**
- **Customer service representatives**
- **Accounts receivable contacts**
- **Product complaint process**